

**NATIONAL INSTITUTE OF FOOD TECHNOLOGY, ENTREPRENEURSHIP & MANAGEMENT-
THANJAVUR (NIFTEM-T)**

An Institute of National Importance

(Formerly Indian Institute of Food Processing Technology - IIFPT)

Ministry of Food Processing Industries, Government of India

Pudukkottai Road, Thanjavur - 613 005

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No. NIFTEM-T/Admin/Projects/2025

Date: 09.2.2025

ENGAGEMENT OF CORPORATE RELATIONS MANAGER) ON CONTRACT BASIS

Online Application

Commencement: 12th February, 2025 at 10.00 am

Last Date: 5th March, 2025 at 6.00 pm

Position: Corporate Relations Manager

**Location: National Institute of Food Technology Entrepreneurship and Management -
Thanjavur (NIFTEM-T), Pudukkottai Road, Thanjavur. Tamil Nadu**

Role Overview:

The Corporate Relationship Manager at NIFTEM-T is responsible for fostering strategic partnerships between the institute and industry stakeholders. The role involves building and maintaining relationships with corporate organizations, facilitating industry-academia collaborations, and enhancing student placement and internship opportunities. The manager will play a key role in driving corporate engagement, research partnerships, and knowledge exchange to strengthen NIFTEM-T's industry connect.

Educational Qualifications

- Master's degree in Business Administration, Food Technology, any Engineering Discipline

Experience

- i) 10 years of overall professional experience in corporate relations, business development, or industry engagement for student's placement & training.

Desirable:

- Preference will be given candidates with minimum 2 years of experience in Training & Placements/HR in CFTIs/ SFIs/ Technical Institutions of repute/ Industrial Organizations of repute.
- Preference will be given who have worked as HR Head, VP or senior HR level with a prestigious corporate brand with a good network with HR professionals in the industry at top-level who take decisions in the area of talent acquisition and campus placements in particular.
- Strong networking skills with the ability to build and sustain relationships with industry professionals.
- Excellent communication, negotiation, and presentation skills.
- Knowledge of the food processing industry and emerging trends in technology transfer.
- Experience in placements, corporate training, and industry collaborations is preferred.
- Ability to develop a sound, credible reciprocal relations with industry with good PR, liaison and relationship-building skills, ability to facilitate and promote industry / institute interface
- Should have capabilities to motivate and encourage students
- Should have desire to excel and contribute to growth of the Institute.

- **Remuneration:** Consolidated amount of 1,00,000/- per month.
- **Maximum Age:** Should be less than 45 years on the closing date of application.
- **Term of Contractual Appointment (purely on temporary basis):** 1 year (to be extended based on performance review annually)

Key Responsibilities:

- Develop and manage relationships with food industries, corporate firms, and relevant stakeholders.
- Identify potential collaboration opportunities for research, consultancy, and technology transfer.
- Facilitate Memorandums of Associations (MoAs) and strategic alliances with leading organizations.
- Liaise with corporate entities to secure placement and internship opportunities for students.
- Organize campus recruitment drives, career fairs, and industry networking events.
- Provide career guidance and skill enhancement programs to improve student employability.
- Promote NIFTEM-T's research innovations and technologies to industries for commercialization.
- Work closely with faculty and researchers to identify technologies with commercialization potential.
- Facilitate industry-sponsored projects, consultancy assignments, and funded research initiatives.
- Identify skill gaps and organize corporate training programs, workshops, and executive education sessions.
- Collaborate with industries to design industry-relevant curriculum and training modules.
- Facilitate faculty development programs in collaboration with industry experts.
- Represent NIFTEM-T at industry conferences, seminars, and networking forums.
- Maintain communication with industry leaders through newsletters, reports, and networking platforms.
- Maintaining database of employment possibilities and resources
- Strengthen the institute's brand presence in the corporate sector.

General Instructions

- Aspiring candidates satisfying the eligibility criteria may apply through online process. No offline application sent directly to the institute will be entertained.
- Candidates must go through the advertisement before filling up the online application form.
- Candidates must attach scanned copies of educational certificates & experience certificates while applying online. The experience will not be considered without experience certificate.
- The candidate must upload soft copies (PDF form) of all certificates and relevant documents in support of their claim in the online application form wherever necessary
- After successful submission of online application, the candidates are instructed to sign the hardcopy of downloaded application. The signed application form, self-attested copies of supporting documents and copy of e-receipt generated in SBI collect are to be scanned as a single PDF file. The scanned PDF file has to be sent to the mail id: projectrecruitment@iifpt.edu.in within THREE days from the last date of online submission.
- Application Fee: Rs.500/- (SC/ST/PWD/Women Candidates are exempted from payment of fees).
- Last date for submission of online applications is 5th March, 2025. To apply online, please use the link: www.niftem-t.ac.in
- Those working in Government/Semi-Government PSUs etc. should send their applications through proper channel.

- Candidates will have to produce original documents in support of all the particulars mentioned in their application.
- The Institute reserves the right to relax eligibility criteria in deserving cases i.e. candidates with brilliant professional career with specialized expertise pertaining to the position notified for.
- Only the shortlisted candidates shall be informed by e-mail to appear for interview.
- Depending upon the number of applicants and/ or requirement, the Institute reserves the right to conduct an appropriate test, apart from interview.
- The selected candidates will be governed by the Institute's rules.
- The decision of the Institute in all matters will be final. No correspondence/ interim queries will be entertained from the candidates in connection with the process of selection/ interview.
- No TA/DA will be paid to attend the selection process (Test and/ or Interview).
- The Institute reserves the right not to fill up the post without assigning any reason.
- Selected candidate will have to join duty immediately on receipt of the offer.
- The Applicants must be citizens of India.
- Canvassing in any manner would entail disqualification of the candidature.
- In case of any dispute/ambiguity in the process of selection, the decision of the Director, NIFTEM-T shall be final.

Important Dates

- **Commencement of online application is from 12th February, 2025 at 10.00 am**
- **Last date for submission of online applications is 5th March, 2025 at 6.00 pm**

REGISTRAR